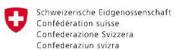
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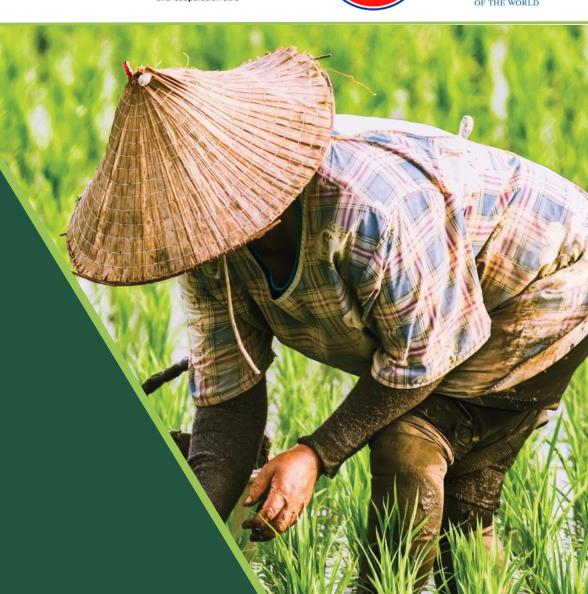
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Swiss Agency for Development and Cooperation SDC

Launch: Mapping Industry and Investment Standards to the ASEAN Guidelines on Promoting Responsible Investment in Food, Agriculture and Forestry

Webinar | 3 November 2020



Poll: What type of organization are you representing today?

Agenda



4:30 PM – 4:35 PM Welcome and Introduction

4:35 PM — 4:55 PM Report Highlights and Findings

Erin Sweeney, Sustainable Business & Investment Manager, Grow Asia

4:55 PM – 5:20 PM Reactions from Certifiers and Agribusiness

Chandra Panjiwibowo, Country Director Indonesia, Rainforest Alliance Natcha Tulyasuwan, Sustainability Manager for APAC, Barry Callebaut Wouter De Smet, Green Coffee Sustainable Agriculture Development Manager, Nestlé ZAOA Tias van Moorsel, Director, Steward Redgueen

5:20 PM – 5:45 PM **Moderated Discussion and Q&A**

All webinar participants encouraged to engage

5:45 PM — 5:55 PM Looking Ahead: How Can We Engage with You?

Before We Begin





Housekeeping

- Chat for technical issues
- Q&A please send in your questions during this session.
 You may address it to a reactor by writing their name in ()
- Raise Hand the moderator will prompt when we are open for comments

ASEAN Investment Landscape





Agricuture & forestry account for 12% of regional GDP [ASEANSTAT]



EU FDI increased by **350%** from 2015-2019 in this sector

Environmental, Social, Governance Considerations





Food & nutrition security



Land rights



Jobs & livelihoods



Climate change & the environment



Technical & institutional capacity



Project failure & investor-state contracts

ASEAN Guidelines on Promoting Responsible Investment in Food, Agriculture & Forestry (ASEAN RAI)

























Mapping Existing Standards to the ASEAN RAI



Poll: What motivates your organization to adopt responsible investment or supply chain practices?

Challenges





Uncertain market



Cost



Lack of knowledge



Plethora of standards

Incentives to Adopt Sustainable Practices



1. Respond to policy change

2. Be more competitive

3. Unlock sustainable financing

4. Communicate commitments

5. COVID-19

6. Learn from a network

Value Add







Aligned with 9+ SDGs

Applicable along diversified value chains

Adapted from international standards to fit ASEAN:

- technology & innovation
- climate change
- regional approach

Voluntary for now, but will be embedded into policies

Report Purpose and Scope





Purpose

- Provide clarity about ease of adopting ASEAN RAI
- Show alignment between ASEAN RAI and existing standards
- Recommend next steps to increase impact



Scope

- 10 ASEAN RAI Guidelines
- 10 industry certifications and standards relevant to ASEAN
- 4 International Investment Principles and Standards
- 10 international banks

Methodology



1. Quick scan of 14 standards and 10 banks

2. Neutral approach

3. Alignment Strategy

- 1:1 alignment = 1
- Inexact connection = .5
- No mention = 0
- Actual points / 10

4. Quality control

- 5. Next steps
- recommendations
- feedback from today

Standards Reviewed



Sector-specific certifications and standard setters





















Investment Standards and Principles









Report Highlights and Findings



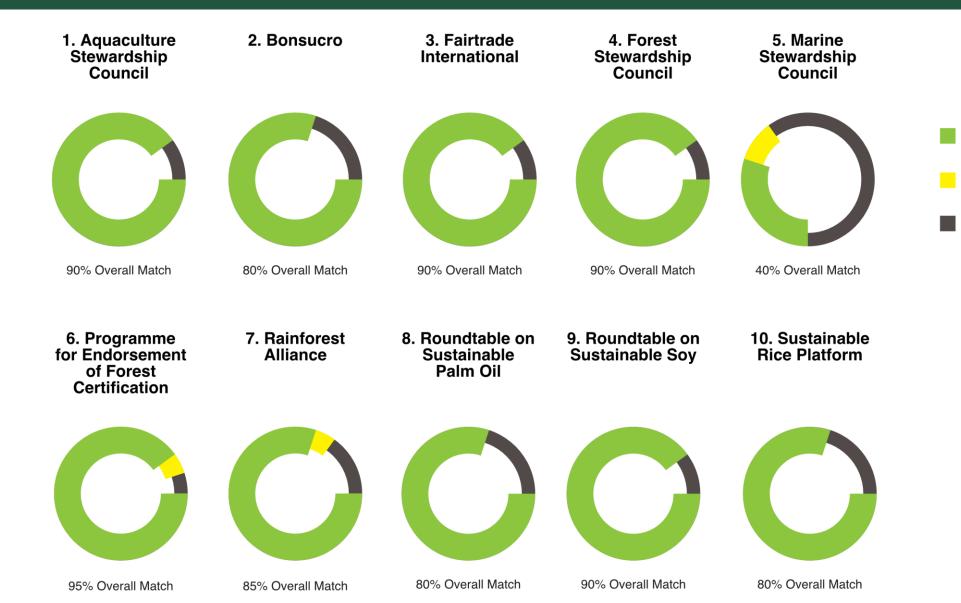
Mapping Results: Food, Agriculture and Forestry



Match

Partial Match

No Match



Mapping Results: Investments



Equator Principles



IFC Performance Standards



90% Match 90% Match

Mapping Results: Investments





























FAF Standards Uptake Among Banks



* reference to UTZ

"X" a policy is in place but there is no reference to the standard.

X** The bank does not have a specific policy for this sector.

Banks Standards	ABN AMRO	ANZ	BNP Paribas	CA	cs	HSBC	ING	Rabobank	sc	SG	Uptake	
ASC	~	×**	~	×**	×**	×**	×	~	~	×	5	40%
Bonsucro	~	×**	~	×**	~	×**	×	~	×	×	4	40%
Fairtrade Int.	~	×**	×	×**	×	×**	~	×	×	×	2	20%
FSC	~	~	~	~	~	~	~	~	~	~	10	100%
MSC	~	×**	~	×**	~	×**	×	~	~	×	6	50%
PEFC	~	~	~	~	~	~	~	~	~	~	10	100%
RA	~ *	×**	~ *	×**	×	×**	~	×	×	×	3	30%
RSPO	~	×**	~	~	~	~	~	~	~	~	9	90%
RTRS	~	×**	~	×**	~	~	~	~	~	~	6	80%
SRP	×	×**	×	×**	×	×**	×	×	×	×	0	0%
Uptake	90%	20%	80%	30%	60%	40%	60%	70%	60%	40%		

Investment Standards and Principles Uptake Among Banks



Banks Standards	ABN AMRO	ANZ	BNP Paribas	CA	cs	нѕвс	ING	Rabobank	sc	SG	Uptake	
EP	/	~	/	/	/	>	>	~	~	/	10 100%	
IFC PS	~	~	~	~	~	✓	~	~	~	~	10 100%	
PRI	~	~	~	~	~	~	~	~	~	~	10 100%	
UN PRB	~	~	~	~	~	×	~	~	~	~	9 90%	
Uptake	100%	100%	100%	100%	100%	75%	100%	100%	100%	100%		

Finding #1: Easy to align to ASEAN RAI





Finding #2: Strengthen the Regional Approach





ASEAN Member States

- Harmonize standards & regulations
- Drive a 'race to the top' through incentives
- Adopt international good practices & standards
- Cooperate between home & host countries



Private Sector

Agribusiness

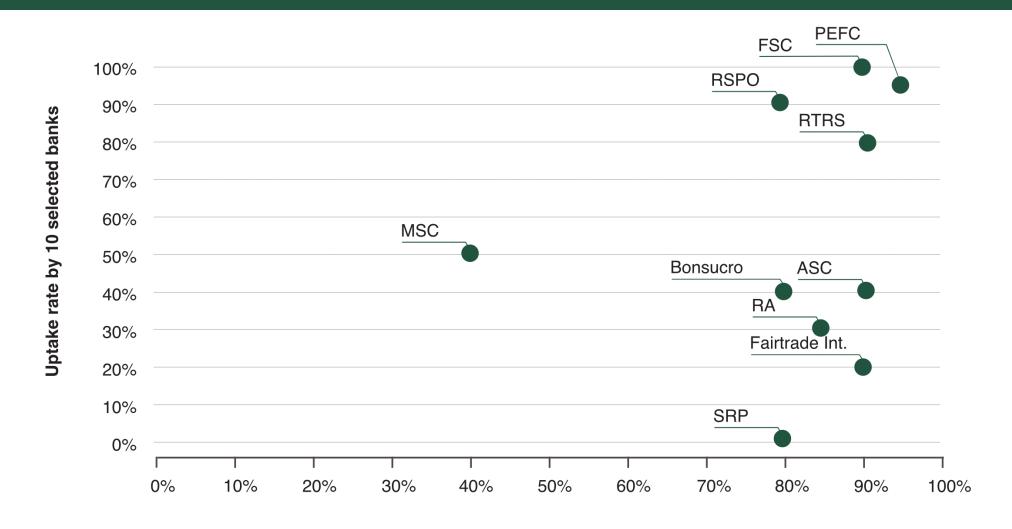
- Join regional FAF organizations
- Mitigate negative cross-border externalities

Financial Institutions

- Share insights during regional dialogues
- ID investments that adopt the Guidelines' themes

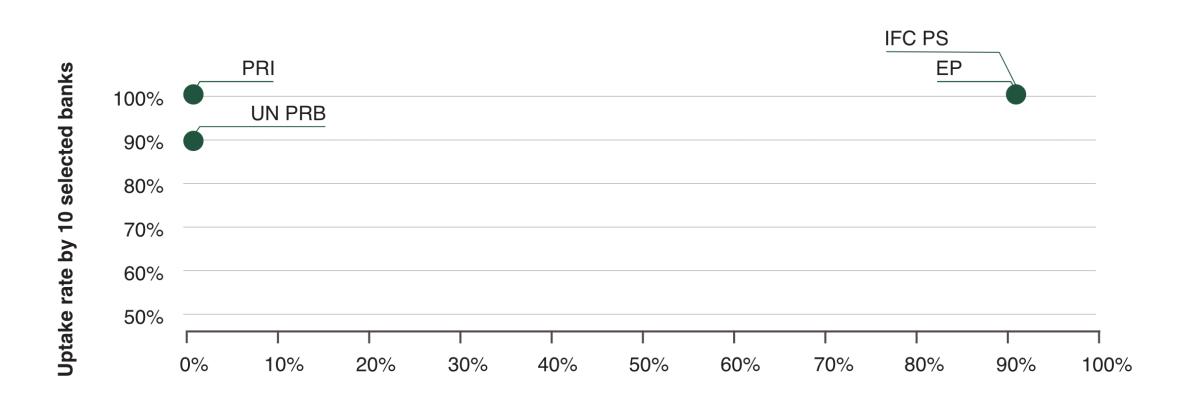
Finding #3: Alignment to RAI + Uptake by Banks

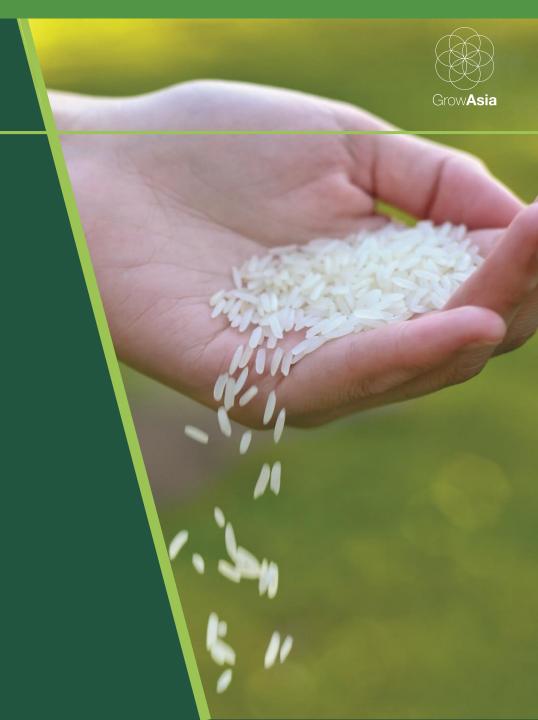




Finding #3: Alignment to RAI + Uptake by Banks







What's Next

Poll: What incentives or support are most likely to encourage your organization to follow responsible investment practices?

Report commendations



Engage the private sector in adopting the ASEAN RAI by:

- showcasing the significant overlap between existing FAF standards and certifications and ASEAN RAI Guidelines
- providing tools to understand how to practically apply the ASEAN RAI during investment processes.

Explore landscape of regional and country-level financial institutions

and their commitments to national, regional and international FAF and investment certifications, standards and principles.

Include ASEAN and member state banks when studying the uptake of standards

to determine if local banks and/or MDBs operate differently and/or perhaps focus more on regional challenges (Guideline 10).

Action Plan



By 2030, facilitate a measurable increase in responsible & sustainable private sector investment in ASEAN's food, agriculture and forestry sectors

1. National Legal & Policy Services

Integrate RAI into national policies through expert technical assistance

2. Learning & Accreditation Program

Train 400+ experts to guide future investments

3. Regional & National Capacity Building

Inspire private sector RAI uptake through knowledge sharing

Build capacity of NGOs, farming communities

4. Investor
Engagement &
Impact Management

Encourage investors to adopt RAI through case studies, tools

Develop metrics to evaluate & monitor long-term impact

Existing Tools & Resources



IISD's State of Sustainability Initiatives

IFC's **GMAP** tool

Fair Finance Asia's Methodology for ESG Performance

For financial institutions

OECD-FAO Guidance for Responsible
Agricultural Supply
Chains

ITC's Sustainability
Standards Map

WWF's SUSBA tool

WEF's ESG Ecosystem Map

Coming Soon!



IISD's State of

Sustain

Initiat

OECD-FAO G Respor **Agricultura** Chai Fair Finance Asia's

y for nance

Interactive map to show how the ASEAN RAI Guidelines align to international targets (e.g. SDGs) and standards (e.g. UNGC)

A tool ing

WEF's ESG **Ecosystem Map**

Key Takeaways

- 1. Commitments to sustainability standards may mean investors are already aligned to ASEAN RAI
- 2. ASEAN RAI brings in regional perspective, which may benefit investors through harmonized policies
- 3. Uptake of standards differ among banks; banks may accept variety of sustainability commitments
- 4. Need look at ASEAN-level FI commitments and markets for certified products





Reactions from Agribusiness & Certifiers



Reactors





Erin Sweeney
Manager, Sustainable
Business and Investment
Grow Asia
(Moderator)



Chandra Panjiwibowo, Country Director Indonesia Rainforest Alliance



Natcha Tulyasuwan, Sustainability Manager for APAC Barry Callebaut



Wouter De Smet, Green Coffee Sustainable Agriculture Development Manager Nestlé ZAOA



Tias van Moorsel, Director Asia Markets Steward Redqueen (Report Author)



Moderated Discussion



GrowAsia

Looking Ahead

Get Involved



Investor Engagement

Showcase a recent investment in our case study series

Learning Program

Join our Learning and Accreditation Program

Regional Events

Attend and hear from investors' learnings and best practices

National Legal & Policy Services

AMS only: technical assistance to embed ASEAN RAI in policy

Poll: How useful was the information presented in this webinar to you? Will you recommend similar webinars?

Read the Report

URL https://tinyurl.com/RAImapping







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